SYLLABUS

Management, motivation, and performance in the public sector

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Summer Course, August 2011


Lesson 1: Introduction to the course and its main concepts

Rainey, chapter 1: The Challenge of Effective Public Organization and Management, pp. 3-23 21 pages

Rainey, chapter 2: Understanding the study of Organizations, pp. 24-57 34 pages

Rainey, chapter 9: Understanding people in public organizations: Values and Motives, pp. 241-272 32 pages

Rainey, chapter 10: Understanding people in public organizations: Theories of Work Motivation and Work-Related Attitudes, pp. 273-313 41 pages


189 pages
Lesson 2: Goals, performance, and effectiveness


Rainey, chapter 6: Organizational Goals and Effectiveness, pp. 145-169 25 pages


135 pages

Lesson 3: Principal-agent problems


120 pages
Lesson 4: Self-determination, Intrinsic motivation, and Prosocial Motivation


121 pages

Lesson 5: Public Service Motivation


http://www.informaworld.com/smpp/content~db=all~content=a919477786


Lesson 6: Motivation Crowding


http://www.informaworld.com/smpp/content~db=all~content=a791162084


http://jpart.oxfordjournals.org/content/20/2/387.short

118 pages
Lesson 7: Management in a politically controlled hierarchy

Rainey, Chapter 13: Managing Organizational Change and Development, pp. 383-418. 36 pages


111 pages

Lesson 8: Managing professionals


http://ras.sagepub.com/content/75/1/79.short


119 pages
Lesson 9: Public vs. private management


http://www.informaworld.com/smpp/content-db=all-content=a919877486

http://www3.interscience.wiley.com/journal/118485003/abstract

http://www.jstor.org/stable/3069614

http://oxrep.oxfordjournals.org/cgi/content/abstract/19/2/285

128 pages

Lesson 10: Summing up and exam preparation

Rainey, chapter 14: Advancing Effective Management in the Public Sector, pp. 419-456 38 pages

38 pages

Total: 1,198 pages